

Helping you stay safe on Britain's roads

## **Our Focus**





# **KPI** Monitoring



# KPIs

#### **Driver KPIs**

- Overall Infringement rate
- Four Fixed Penalty Bands (current legislation)
- Working Time Directive
- PSV Domestic Drivers Hours KPIs are measured using Driver Allocation Systems (DAS)
- Monitoring daily and fortnightly rest

#### **Vehicle KPIs**

- Safety Records
- Safety Inspection records completed correctly & signed off
- Safety inspections completed within the stated frequency
- Driver defect reports where road safety related items have been reported are appropriately actioned
- Vehicle & trailer initial pass rate

# **Benefits**

- Government recognition as an Exemplary Operator gives an advantage when bidding for contracts
- Less likely to be stopped at the roadside
- DVSA accredited operator, using the Earned Recognition marque, including at your premises and published on GOV.UK
- Efficiency savings by using a digital monitoring system
- Dedicated contacts in DVSA Earned Recognition team
- Exclusive workshops for ER members, including best practice and an open forum for Q&A
- Additional commercial modules such as HS2 & LPT2
- 12-month exemptions for both vehicle and trailer MOTs (COVID-19)
- DVSA Apprentices

# **Cost savings from being an ER Operator**

- Year one as a non- ER member: 20 stops, 3 Prohibitions issued, loss of use cost for the stops £1,800, cost for rectification £5,750. Total cost for the stops £7,550.
- Year two joining ER after a month into the new year: 2 stops, 1 prohibition issued, loss of use cost £1,200.
- Year three full ER member: 0 stops, 100% of hours saved for stops, saving per year in rectification cost £5,750, Total cost for stop savings £3,000.
- Overall saving £8,750
- A larger Operator has reduced their stops from over 300 a year to less than 30 over a two year period
- Savings of over £12,000 PA have been made
- One Operator has reported a saving of £33,000 over the last two years
- Another Operator averaged savings of £7,500 per annum, with an additional £150,000 saved this year due to MOT exemptions.

# Feedback from ER members about having fully electronic systems

- Has focused our drivers
- Made our walk around checks consistent
- Removed virtually any chances of error
- Information is feed through instantly
- The systems allow for prevention, rather than reaction
- You get a clear view of all aspects of your operation
- Drivers can have a second opinion instantly



## Two yearly Earned Recognition survey results

- Over 91% of ER Operators voted the scheme as either 'good' or 'very good', with no negative scores.
- Over 80% of Operators believed the audit standards were to the correct level and that both the application stage audit & two yearly audit were set to the right timeframe.
- The feedback confirmed improvements and benefits DVSA are working on to bring into the scheme.

Benefit	Percentage of operators who said this was important to them
Dedicated contacts in DVSA Earned Recognition team	73%
DVSA accredited operator, using the Earned Recognition marque	71%
Less likely to be stopped at the roadside	69%
12-month exemptions for both vehicle and trailer MOTs	67%
Government recognition as an Exemplary Operator gives an advantage when bidding for contracts	49%
Efficiency savings by using a digital monitoring system	33%
Additional commercial modules such as HS2	13%

#### **Contract Holders**

- Can you say with your current supplier they won't be targeted and stopped by DVSA?
- Are you confident that your current supplier meets the safety standards of the industry?
- Are you using providers that have approval of being consistently compliant?
- If you answered 'no' to any of these, is it time to change that?



Sam Hall, Operations Manager Lakeside Coaches:

"It gave us plenty of confidence that it was an elite scheme. Everybody wants to be the best at what they do, so I feel being part of it sets you apart from the rest."

#### Peter Sumner, Operations Engineer Stagecoach UK Bus

"The scheme recognises all the hard work that goes into being an exemplary operator. And Earned Recognition has allowed us to spend more time on improving standards."





#### Ian Scott, Director Stanley Travel:

"During the COVID-19 pandemic issues arose which meant that potential contracts could have been impacted within my business. Due to being an ER member I was able to contact the ER team who rectified the situation quickly, resulting in contracts being able to be fulfilled in a timely manner."

#### Damon Long, Head of Compliance Abellio London

"Joining the scheme has really allowed us to demonstrate to industry stakeholders and partners the excellent standards we adopt here at Abellio. This has been recognised by DVSA through granting us ER status."





#### Marian Kitson Director of Enforcement, DVSA

"We enforce the rules to help keep everyone safe. Earned Recognition means we can target our resources towards the serially and seriously non-compliant." Driver & Vehicle Standards Agency



# **Find Out More**

- Become a DVSA Exemplar Operator
- Become a DVSA Approved IT Supplier or Authorised Auditor Provider
- Email the Earned Recognition team on: <u>dvsaer@dvsa.gov.uk</u>
- Apply and find out more about the scheme at www.gov.uk/dvsa/earned-recognition
- Apply to join DVSA earned recognition or add extra modules GOV.UK (www.gov.uk)

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