



# Members Newsletter

Issue 2018/1 – January / February

## OUR NEW YEAR EDITION

2018 is likely to be a watershed year both for our industry and our association. We need to attract new members and represent your businesses on a number of proposed changes, not least to the Low Emission Zone.



## FROM THE CHAIRMAN – STEPHEN TELLING

The new year is now well underway and we are progressing forward with the plans we have for the Association in 2018.

Firstly, we have our **31st Annual Association Dinner Dance on Saturday 3 February 2018**. As I said last time, as well as being one of the premier events in the coach industry's calendar, it is a significant fundraising opportunity for the Association. This will assist in paying for a number of improvements to the service that we offer to you, our members. It is still not too late to book a place and to invite guests and / or members of your management team. You will be made very welcome.

Later on, in April we will be hosting another **Open Evening**. This is your opportunity to bring along a guest from a neighbouring company. **The LTCOA now has almost 40 members** but we could do with getting closer to 50 if we are going to truly represent those operators who are based in or regularly visit London.

This is where we need your help. **The best way of encouraging operators to join is by personal invitation and you are best placed to do this**. So please let us make this the year we get significantly more new members, allowing us to represent you more powerfully when dealing with proposals such as the Low Emission Zone and other initiatives which could have a significant impact on coach travel in the capital.

Finally, we have our 2018 programme of events detailing our meetings and most importantly our autumn tour. **Peter Rice** one of our board members has been working with **Volvo** to put the programme together so please put the dates in your diary.

We are delighted that Wrightsure continue to sponsor our Association and Darren Curd has provided an important update on Terrorism. **Please continue to support them as they support us**.

## TERRORISM – 2018 UPDATE



Currently, the threat level here in the UK for international terrorism is “severe” and very little takes it to the highest level of “critical”. For domestic mainland terrorism, the threat is “substantial”, but “severe” in Northern Ireland. Whilst it is unlikely that an LTCOA member’s vehicle would be used as a “tool” of terrorism, it would be wise given the new style of disruption, to have a more open mind!

It’s not just the risk that your vehicle is stolen spontaneously and used as a tool of terrorism (physical injury or death), but your vehicle could be driving past the targeted city sight, hotel, airport drop off or bus stop at completely the wrong moment and in an instant, you have a vehicle that is at worse, burnt out through the latent act of terrorism.

Whilst nearly thirteen years ago, the events of 7<sup>th</sup> July 2005 will still be clear in the minds of London operator’s, a Stagecoach vehicle was used as part of the “attack” clearly demonstrating the vulnerability of buses and public access coaches. This is more poignant given the London and Manchester attacks in 2017 and following increased activity on mainland Europe utilising HGV’s in public areas to impart Terrorist acts on major conurbations...

Some motor fleet policies provide cover for acts of Terrorism as required by the Road Traffic Act; however, this is more concerned with liability to persons or property and a result of your vehicle causing such damage following the immediate event...some policies, like war risks, exclude it altogether.

In the event that your bus or coach has been used as a tool of terrorism, it is worth bearing in mind that cover for the damage or loss isn’t necessarily incorporated in the Accidental Damage section of a “Comprehensive” policy and as such, you will not receive the benefit of indemnity.

In the event that your policy does exclude damage as a result of Terrorism, your Insurer will usually on request, incorporate an endorsement to include full cover, up to a pre-agreed amount i.e. the value of the most expensive vehicle.

All very remote and little more than a discussion point I’m sure, but a reminder that Fleet policies will have inner limits for the “aggregate” static exposure and vehicle damage arising out of an act of terrorism, which may not have kept pace with new vehicle purchases exceeding (say) £200,000 or more.

Notwithstanding vehicles on the road, it could be the case that your operating centre is on the flight path to one of the City’s airports and so, the aggregate exposure of your fleet parked up and extending to include terrorism cover, should be considered.

Wrightsure can advise on which Insurers automatically provide cover and those that will require an amendment to the policy, but it is worth considering that it isn’t an automatic provision.

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## FROM THE DIRECTOR OF ADMINISTRATION & DEVELOPMENT'S DESK



Peter Bradley

I have enjoyed, with my fellow board members, putting together the programme of events for this year and I am genuinely excited with it. I have also spoken with some of you recently and obtained some valuable feedback as to the timing of members meetings. We are therefore going to experiment **bringing forward the start time of our Open Evening in April and the members meeting in May from 20:00 to 19:30**. Depending on the feedback we get, we will decide the start time of the meetings for the rest of the year. I would be very grateful for any comments.

I have recently met with Paul Adcock from **Sn-ap**, and asked him to put together a piece for our Newsletter which is on page 5. I am hoping that Paul will come and speak at a members meeting later in the year and explain more about what Sn-ap is and how, potentially, you could get involved.

My next big task is responding to the proposals for the **London Low Emission Zone**, the consultation for which closes in February. I have already spoken to some of you about the impact that these proposals will have on your business. I do hope to speak to as many members as possible in the course of the next month, but if you have some specific points you would like to make, please please do make contact. My phone number is at the end of this newsletter.

## SOUNDBITES

### **A406 Gunnersbury Avenue – Power Road Bridge**

The A406 Gunnersbury Avenue will be reduced to one lane in each direction from 21:00 on 9 February to 05:00 on 24 February 2018. This is so TfL's contractors can rebuild the road on the new western section of bridge. Please allow more time for your journeys during this period if you use the A406 in this area.

### **Baker Street Two-Way project**

The second phase of the Baker Street two-way (BS2W) project has now started on Marylebone Road and will be in place until the end of May.

The bulk of this phase of work will take place on Marylebone Road (between Balcombe Street and Baker Street) with the following restrictions:

- One lane in each direction on Marylebone Road will be closed
- Bus lanes on Marylebone Road will be opened to general traffic
- All turns, except the right filter from Marylebone Road westbound into Balcombe Street, will be maintained (and have been tracked for 15m vehicles).

## **LTCOA MEMBERS EVENT SCHEDULE 2018-19**

### **Saturday 3 February 18:15 for 19:15**

**The LTCOA 31<sup>st</sup> Annual Dinner Dance** – The Palace Suite, The Royal Garden Hotel, 2-24 Kensington High Street, W8 4PT

### **Monday 12 March at 20:00**

**AGM**, followed by **Sarah Bell**, Traffic Commissioner for London and the South East - Hilton Garden Inn, Eastern Perimeter Road, Hatton Cross, London, TW6 2SQ

### **Monday 16 April at 19:30**

**Open Evening** - Hilton Garden Inn, Eastern Perimeter Road, Hatton Cross, London, TW6 2SQ

### **Monday 14 May at 19:30**

**Theo Panayi** – Heathrow Airport Ltd - Hilton Garden Inn, Eastern Perimeter Road, Hatton Cross, London, TW6 2SQ

### **Monday 24 September (Time to be announced)**

**Transport for London** - Hilton Garden Inn, Eastern Perimeter Road, Hatton Cross, London, TW6 2SQ

### **Sunday 21 October to Wednesday 24 October**

**The LTCOA Autumn Tour to Belgium hosted by Volvo**

- Sunday 21<sup>st</sup> - Travel to Ypres via Ferry (Dover - Calais)
- Monday 22<sup>nd</sup> - Sightseeing and evening meal hosted by Volvo and Jonkheere
- Tuesday 23<sup>rd</sup> - Jonkheere factory tour and lunch provided by Jonkheere followed by evening walk to Menin gate for the ceremony
- Wednesday 24<sup>th</sup> - Travel home via Euro Tunnel

### **Monday 19 November (Time to be announced)**

Hilton Garden Inn, Eastern Perimeter Road, Hatton Cross, London, TW6 2SQ

### **Tuesday 4 December (Provisional)**

**LTCOA Christmas Dinner** – Location to be agreed

### **Monday 14 January 2019 (Time to be announced)**

Hilton Garden Inn, Eastern Perimeter Road, Hatton Cross, London, TW6 2SQ

### **Saturday 2 February 2019 18:15 for 19:15**

**The LTCOA 32<sup>nd</sup> Annual Dinner Dance** – The Palace Suite, The Royal Garden Hotel, 2-24 Kensington High Street, W8 4PT

### **Monday 11 March 2019 (Time to be announced)**

**AGM** - Hilton Garden Inn, Eastern Perimeter Road, Hatton Cross, London, TW6 2SQ

## WHAT IS SN-AP?

Sn-ap is new: Premier League Intercity Coach Travel, On-demand.

Sn-ap is a 'win' for customers and a 'win' for operators. Our proprietary system consolidates demand from people wanting to make similar trips, and matches them with the UK's very best independent operators.

Customers get great value, convenient point to point services and departure times that suit them. Operators get access to lucrative intercity routes, and an easy way of monetising excess capacity.

Sn-ap is not a coach broker: Our trips are offered to our operator partners according to a strict rate card - and we never haggle on price (we pay 50% in advance and 50% within 7 days). We issue work to operators with the best customer feedback ratings first - keeping quality high.

Sn-ap is the future. We've been operating in the East Midlands since Autumn 2016 and have already transported more than 30k passengers. Our customer reviews are 95% five-star.

In September 2017, Sn-ap closed a further investment round, led by tech-specialist Kindred Capital, to fund expansion into new areas.

Sn-ap is led by Thomas Ableman, former Chiltern Railways Commercial Director and supported by an experienced and broad-based investor team from within and without the transport sector.

**Paul Adcock**  
**Operations Director**  
**Sn-ap Travel Technology**

## CONTACT US

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